

## Message Text

UNCLASSIFIED

PAGE 01 STATE 009691  
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 TRSE-00 /018 R

DRAFTED BY COM/BIC/OIM/TKBREWER/ANDEAN  
APPROVED BY EB/OCA/CM/JJREILLY  
COM/BIC/OIM/JBLOW/BRAZIL RIVER P.  
OIM/BIC/WALE/SAD  
COM/BIC/OIM/OOLSEN/EM/AD  
ARA/ECP/KRICHARDSON (INFO)

-----150901Z 053197 /15

R 150122Z JAN 77  
FM SECSTATE WASHDC  
TO AMEMBASSY BUENOS AIRES  
AMEMBASSY LIMA

UNCLAS STATE 009691

E.O. 11652: N/A

TAGS: BEXP, AR, PE

SUBJECT: BUSINESS VISITOR

1. JESSE MAFFUID, NATIONAL MACHINE TOOL BUILDER'S (NMTB) ASSOCIATION, WILL VISIT ADDRESSE POSTS ON THE DATES LISTED BELOW TO INVESTIGATE MARKET OPPORTUNITIES AND DISCUSS THE FEASIBILITY OF A NMTB IOGA TRADE MISSION COMBINED WITH A TECHNICAL SYMPOSIUM COVERING TOPICS DEVELOPED DURING HIS VISIT. NMTB HAS ORGANIZED A NUMBER OF VERY SUCCESSFUL IOGA MISSIONS AND HAS THE NECESSARY FINANCIAL AND STAFF RESOURCES FOR THIS VENTURE. MAFFUID WAS THE INDUSTRY EXPERT FOR THE RECENT METALWORKING CATALOG SHOW STAGED IN LIMA.

2. FOR LIMA: MAFFUID ARRIVES SUNDAY FEBRUARY 20 AND  
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DEPARTS FRIDAY 25. AS PER HIS RECENT LETTER, HE WILL BE REOPENING THE QUESTION OF A NMTB SEMINAR CO-SPONSORED BY ANCOM SECRETARIATE TO ATTRACT PARTICIPANTS FROM ENTIRE COMMOM MARKET AREA. HE WILL ALSO WISH TO MEET WITH APPROPRIATE ASSOCIATIONS WHO MIGHT BE INVOLVED IN THIS VENTURE.

3. FOR BUENOS AIRES: MAFFUID ARRIVES JANUARY 25 AND  
DEPARTS MARCH 3. NMTB MEMBERS HAVE EXPRESSED CONSIDERABLE

INTEREST IN MARKET OPPORTUNITIES AND HAVE INDICATED  
INTEREST IN THIS UNDERTAKING. MAFFUID SHOULD VISIT  
APPROPRIATE PRIVATE ORGANIZATIONS AND GOVERNMENT  
OFFICIALS TO DEVELOP MARKET INFO AND LOCAL SUPPORT FOR  
PROPOSED MISSION.

4. NMTB CONSIDERING JUNE 13 THROUGH 24 FOR MISSION WITH  
TRAVEL LIMA/BUENOS AIRES JUNE 17/18.

5. ADVISE USDOC/OIM RESULTS OF NMTB SUCCESS IN GENERATING  
LOCAL SUPPORT AND POST SUPPORT/REACTION TO PROPOSED  
IOGA.  
KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
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**Concepts:** n/a  
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**TAGS:** BEXP, AR, PE, US, (MAFFUID, JESSE)  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009